CUC You've got the power

May 6, 2020

FOR IMMEDIATE RELEASE

Caribbean Utilities Company, Ltd Announces Unaudited First Quarter ended March 31st

2020

Caribbean Utilities Company, Ltd. is listed for trading in United States dollars on the Toronto

Stock Exchange under the trading symbol "CUP.U".

Grand Cayman, Cayman Islands- Caribbean Utilities Company, Ltd. (TSX:CUP.U) ("CUC" or

"the Company") announced today its unaudited results for the three months ended March 31, 2020

("First Quarter" or "Q1 2020") (all figures in United States dollars).

Net earnings decreased \$0.6 million from \$4.5 million in Q1 2019 to \$3.9 million in Q1 2020. The

decrease in net earnings is due primarily to higher depreciation, transmission and distribution and

finance charges. These items were partially offset by higher electricity sales and lower general

and administration costs.

After the adjustment for dividends on the preference shares of the Company, earnings on Class A

Ordinary Shares for Q1 2020 were \$3.8 million or \$0.11 per Class A Ordinary Share, compared to

earnings on Class A Ordinary Shares of \$4.4 million, or \$0.13 per Class A Ordinary Share for Q1

2019.

Electricity sales revenues were \$21.2 million for Q1 2020, an increase of \$0.9 million when

compared to electricity sales revenues of \$20.3 million for Q1 2019. Electricity sales revenues for

Q1 2020 increased when compared to the same period last year due primarily to a 4% increase in

kWh sales.

Caribbean Utilities Company, Ltd.

457 North Sound Road, P.O. Box 38, Grand Cayman KY1-1101, CAYMAN ISLANDS



First Quarter 2020 saw an increase in our customer base. Total customers as at March 31, 2020 were 30,734, an increase of 789 customers, or 3%, compared to 29,945 customers as at March 31, 2019.

President and CEO, Mr. Richard Hew, stated, "Given that the closure of businesses and the international airports by the Cayman Islands Government in response to COVID-19 did not occur until the middle of March, the impact of the pandemic on the local economy is not fully reflected in the Company's First Quarter results. In the coming months we will be better able to assess the impact the pandemic has on the economy of the Cayman Islands and CUC's operational and financial performance. I would like to record my appreciation and thanks for the manner in which our employees quickly transitioned to working from home, or adjusted their work methods to continue serving on the frontline, while preserving their health and safety and that of their co-workers and the public. Health and safety remains our top priority while we strive to provide excellence in customer service and manage our costs to maintain our long-term financial strength and stability."

CUC's First Quarter results and related Management's Discussion and Analysis ("MD&A") for the period ended March 31, 2020 are attached to this release and incorporated by reference and can be accessed by clicking the link at the bottom of the release.

The MD&A section of this report contains a discussion of CUC's unaudited 2020 First Quarter results, the Cayman Islands economy, liquidity and capital resources, capital expenditures and the business risks facing the Company. The release and First Quarter 2020 MD&A can be accessed at www.cuc-cayman.com (Investor Relations/Press Releases) and at www.sedar.com.

CUC provides electricity to Grand Cayman, Cayman Islands, under an Electricity Generation Licence expiring in 2029 and an exclusive Electricity Transmission and Distribution Licence expiring in 2028. Further information is available at www.cuc-cayman.com.



Certain statements in the MD&A, other than statements of historical fact, are forward-looking statements concerning anticipated future events, results, circumstances, performance or expectations with respect to the Company and its operations, including its strategy and financial performance and condition.

Forward looking statements include statements that are predictive in nature, depend upon future events or conditions, or include words such as "expects", "anticipates", "plan", "believes", "estimates", "intends", "targets", "projects", "forecasts", "schedule", or negative versions thereof and other similar expressions, or future or conditional verbs such as "may", "will", "should", "would" and "could". Forward looking statements are based on underlying assumptions and management's beliefs, estimates and opinions, and are subject to inherent risks and uncertainties surrounding future expectations generally that may cause actual results to vary from plans, targets and estimates. Some of the important risks and uncertainties that could affect forward looking statements are described in the MD&A in the section labeled "Business Risks" and include but are not limited to operational, general economic, market and business conditions, regulatory developments and weather. CUC cautions readers that actual results may vary significantly from those expected should certain risks or uncertainties materialize, or should underlying assumptions prove incorrect. Forward-looking statements are provided for the purpose of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise except as required by law.

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-End-



Caribbean Utilities Company, Ltd.

2020 First Quarter Report

March 31, 2020









General Data

About the Company

Caribbean Utilities Company, Ltd., ("CUC" or "the Company"), commenced operations as the only electric utility in Grand Cayman on May 10, 1966. The Company currently has an installed generating capacity of 161 megawatts ("MW"). The record peak load of 113.5 MW was experienced on August 28, 2019. CUC is committed to providing a safe and reliable supply of electricity to over 30,000 customers. The Company has been through many challenging and exciting periods but has kept pace with Grand Cayman's development for over the past 50 years.

About the Cayman Islands

The Cayman Islands, a United Kingdom Overseas Territory with a population of approximately 68,000, are comprised of three islands: Grand Cayman, Cayman Brac and Little Cayman. Located approximately 150 miles south of Cuba, 460 miles south of Miami and 167 miles northwest of Jamaica, the largest island is Grand Cayman with an area of 76 square miles.

A Governor, presently His Excellency Mr. Martyn Roper, is appointed by her Majesty the Queen. A democratic society, the Cayman Islands have a Legislative Assembly comprised of representatives elected from each of Grand Cayman's five districts as well as representatives from the Sister Islands of Cayman Brac and Little Cayman.

All dollar amounts in this Quarterly Report are stated in United States dollars unless otherwise indicated.

Readers should review the note in the Management Discussion and Analysis section, concerning the use of forward-looking statements, which applies to the entirety of this Quarterly Report.

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Interim Management's Discussion and Analysis

The following management's discussion and analysis ("MD&A") should be read in conjunction with the Caribbean Utilities Company, Ltd. ("CUC" or "the Company") consolidated financial statements for the twelve months ended December 31, 2019 ("Fiscal 2019"). The material has been prepared in accordance with National Instrument 51-102 - Continuous Disclosure Obligations ("NI 51-102") relating to Management's Discussion and Analysis.

Additional information in this MD&A has been prepared in accordance with accounting principles generally accepted in the United States ("US GAAP"), including certain accounting practices unique to rate-regulated entities. These accounting practices, which are disclosed in the notes to the Company's 2019 annual financial statements, result in regulatory assets and liabilities which would not occur in the absence of rate regulation. In the absence of rate regulation, the amount and timing of recovery or refund by the Company of costs of providing services, including a fair return on rate base assets, from customers through appropriate billing rates would not be subject to regulatory approval.

Certain statements in this MD&A, other than statements of historical fact, are forward-looking statements concerning anticipated future events, results, circumstances, performance or expectations with respect to the Company and its operations, including its strategy and financial performance and condition. Forward looking statements include statements that are predictive in nature, depend upon future events or conditions, or include words such as "expects", "anticipates", "plans", "believes", "estimates", "intends", "targets", "projects", "forecasts", "schedules", or negative versions thereof and other similar expressions, or future or conditional verbs such as "may", "will", "should", "would" and "could". Forward-looking statements are based on underlying assumptions and management's beliefs, estimates and opinions, and are subject to inherent risks and uncertainties surrounding future expectations generally that may cause actual results to vary from plans, targets and estimates. Some of the important risks and uncertainties that could affect forward looking statements are described in the MD&A in the sections labelled "Global Pandemic", "Business Risks", "Capital Resources" and "Corporate and Regulatory Overview" and include but are not limited to operational, general economic, market and business conditions, regulatory developments and weather. CUC cautions readers that actual results may vary significantly from those expected should certain risks or uncertainties materialize, or should underlying assumptions prove incorrect. Forward-looking statements are provided for the purpose of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise except as required by law.

Financial information is presented in United States dollars unless otherwise specified. The condensed consolidated financial statements and MD&A in this interim report were approved by the Audit Committee.

May 6, 2020

Financial and Operational Highlights

(\$ thousands, except basic earnings per ordinary share, dividends paid per ordinary share and where otherwise indicated)

| | Three Months | Three Months | Change | % Change |
|--------------------------------|----------------|----------------|---------|----------|
| | Ended | Ended | | |
| | March 31, 2020 | March 31, 2019 | | |
| \$ thousands | | | | |
| Electricity Sales Revenues | 21,187 | 20,279 | 908 | 4% |
| Fuel Factor Revenues | 23,814 | 26,098 | (2,284) | -9% |
| Renewables Revenues | 1,087 | 968 | 119 | 12% |
| Total Operating Revenues | 46,088 | 47,345 | (1,257) | -3% |
| Fuel & Lube Costs | 23,814 | 26,098 | (2,284) | -9% |
| Renewables Costs | 1,087 | 968 | 119 | 12% |
| Other Operating Expenses | 16,448 | 15,270 | 1,178 | 8% |
| Total Operating Expenses | 41,349 | 42,336 | (987) | -2% |
| Net Earnings for the Period | 3,826 | 4,542 | (716) | -16% |
| Cash Flow related to Operating | | | | |
| Activities | 15,342 | 10,649 | 4,693 | 44% |
| \$ Per Class A Ordinary Share: | | | | |
| Basic Earnings | 0.11 | 0.13 | (0.02) | -15% |
| Dividends Paid | 0.175 | 0.175 | - | 0% |
| Actual values: | | | | |
| Total Customers | 30,734 | 29,945 | 789 | 3% |
| Total Employees* | 242 | 229 | 13 | 6% |
| Customer per Employee (#) | 127 | 131 | (4) | -3% |
| System Availability (%) | 99.97 | 99.98 | (0.01) | 0% |
| Peak Load Gross (MW) | 99.7 | 96.3 | 3.4 | 4% |
| Millions of kWh: | | | | |
| Net Generation | 154.3 | 149.1 | 5.2 | 3% |
| Total Energy Supplied | 158.3 | 152.3 | 6.0 | 4% |
| Kilowatt-Hour Sales | 152.3 | 146.4 | 5.9 | 4% |
| Sales per employee | 0.63 | 0.64 | (0.01) | -2% |

^{*} Total Full time CUC employees

Corporate and Regulatory Overview

The principal activity of the Company is to generate, transmit and distribute electricity in its licence area of Grand Cayman, Cayman Islands pursuant to a 20-year exclusive Transmission & Distribution ("T&D") Licence and a 25-year non-exclusive Generation Licence (the "Licences") granted by the Cayman Islands Government (the "Government"), which expire in April 2028 and November 2039, respectively.

The Company is regulated by the Cayman Islands Utility Regulation and Competition Office ("OfReg"), which has the overall responsibility of regulating the electricity, information and communications technology, and the petroleum industries in the Cayman Islands in accordance with the Utility Regulation and Competition Office Law (2016).

The Licences contain the provision for a rate cap and adjustment mechanism ("RCAM") based on published consumer price indices. CUC's return on rate base ("RORB") for 2019 was 7.2% (2018: 7.1%). CUC's RORB for 2020 is targeted in the 6.75% to 8.75% range (2019: 7.50% to 9.50%).

CUC's base rates are designed to recover all non-fuel and non-regulatory costs and include per kilowatt-hour ("kWh") electricity charges and fixed facilities charges. Fuel, lube and renewables cost charges and regulatory fees are billed as separate line items. Base rates are subject to an annual review and adjustment each June through the RCAM. In June 2019, following review and approval by the OfReg, the Company increased its base rates by 0.9%. This increase was a result of the 2018 RORB and the increase in the applicable United States ("US") and Cayman Islands consumer price indices, adjusted to exclude food and fuel, for calendar year 2018. The change in the base rates as a percentage of the US and Cayman Islands consumer price indices was 80% based on the range of the RORB values. The required rate adjustment of 0.9% can be calculated by applying 80% to the total price level index (60% of the Cayman Islands CPI and 40% of the US CPI) of 1.12%. All fuel, lubricating oil and renewables costs are passed through to customers without mark-up as a per kWh charge. Rate base is the value of capital upon which the Company is permitted an opportunity to earn a return. The value of this capital is the average of the beginning and ending values for the applicable financial year of: fixed assets less accumulated depreciation, plus the allowance for working capital, plus regulatory assets less regulatory liabilities.

In the event of a natural disaster as defined in the T&D Licence, the actual increase in base rates will be capped for the year at 60% of the change in the price level index and the difference between the calculated rate increase and the actual increase, expressed as a percentage, shall be carried over and applied in addition to the normal RCAM adjustment in either of the two following years if CUC's RORB is below the target range. In the event of a disaster the Company would also write-off destroyed assets over the remaining life of the asset that existed at the time of destruction. Z Factor rate changes will be required for insurance deductibles and other extraordinary expenses. The Z Factor is the amount, expressed in a charge/cents per kWh, approved by the OfReg to recover the costs of items deemed to be outside of the constraints of the RCAM in the event of a natural disaster.

The OfReg assesses CUC's performance against the performance standard expectations set out in the ERA (Standard of Performance) Rules 2012. Performance standards provide a balanced framework of potential penalties or rewards compared to historical performance in the areas of planning, reliability, operating and overall performance. Standards include "zones of acceptability" where no penalties or rewards would apply.

A licence fee of \$2.9 million and a regulatory fee of \$1.4 million are payable to the Government. Both fees apply only to customer billings with consumption over 1,000 kWh per month as a pass-through charge rate of \$0.0149 per kWh.

CUC's wholly owned subsidiary, DataLink, Ltd. ("DataLink"), was granted a licence in 2012 from the ICTA (now referred to as the OfReg) permitting DataLink to provide fibre optic infrastructure and other information and communication technology ("ICT") services to the ICT industry. DataLink is subject to regulation by OfReg in accordance with the terms and conditions of its licence which currently extends to March 27, 2027. CUC and DataLink have entered into three regulator approved agreements:

- 1. The Management and Maintenance agreement;
- 2. The Pole Attachment agreement; and
- 3. The Fibre Optic agreement.

Global Pandemic

The Coronavirus Disease ("Covid-19") is a highly infectious disease caused by a newly discovered coronavirus, which was first identified in Wuhan, China in 2019.

In March 2020, the World Health Organization declared COVID-19 a pandemic. The recent outbreak of COVID-19 has resulted in the closure of businesses, schools, hotels, restaurants, the seaport and airport, travel restrictions, disruptions to supply chains and workplaces. CUC provides electricity service to a diverse group of residential and commercial customers. Major industries served include tourism, financial services, education, and other governmental entities.

At this point, the extent to which COVID-19 may impact CUC's financial condition or results of operations is uncertain and will depend on certain developments, including the duration and spread of the outbreak, curfew restrictions, impact on customers, employees, and vendors all of which cannot be predicted. CUC continues to monitor the rapidly evolving situation and guidance from the Cayman Islands Government and local public health authorities. The Company may take additional actions based on their recommendations (see the "Forward Looking Statements" section of this MD&A for more details on this item).

Sales

Sales for the three months ended March 31, 2020 ("First Quarter 2020" or "Q1 2020") totalled 152.3 million kilowatt hours ("kWh"), an increase of 5.9 million kWh in comparison to 146.4 million kWh for the three months ended March 31, 2019 ("First Quarter 2019" or "Q1 2019"). Sales were positively impacted by an increase in customers in Q1 2020, a 6% increase in the average consumption of residential customers, and a 3% increase in the average consumption of large commercial customers, when compared to Q1 2019.

The Cayman Islands Economics and Statistics Office ("ESO") issued the 2019 Semi-Annual Economic Report in March 2020. The report indicated that the Gross Domestic Product ("GDP") expanded by an estimated 3.1% in the first six months of 2019. This economic growth supported a 3% increase in the number of customers to 30,734 total customers as at March 31, 2020.

Earnings

Net earnings decreased \$0.7 million from \$4.5 million in Q1 2019 to \$3.8 million in Q1 2020. The decrease in net earnings is due primarily to higher depreciation, transmission and distribution and finance charges. These items were partially offset by higher electricity sales and lower general and administration costs.

After the adjustment for dividends on the preference shares of the Company, earnings on Class A Ordinary Shares for Q1 2020 were \$3.7 million or \$0.11 per Class A Ordinary Share, compared to earnings on Class A Ordinary Shares of \$4.4 million, or \$0.13 per Class A Ordinary Share for Q1 2019.

Operating Revenues

Operating revenues for Q1 2020 were \$46.1 million, a decrease of \$1.2 million from \$47.3 million for Q1 2019. The decrease in operating revenues for Q1 2020 was due to decreased fuel factor revenues partially offset by an increase in electricity sales revenues.

Electricity sales revenues were \$21.2 million for Q1 2020, an increase of \$0.9 million when compared to electricity sales revenues of \$20.3 million for Q1 2019. Electricity sales revenues for Q1 2020 increased when compared to the same period last year due to a 4.1% increase in kWh sales and a 0.9% base rate increase effective June 1, 2019.

Fuel factor revenues for Q1 2020 totalled \$23.8 million, a decrease of \$2.3 million compared to fuel factor revenues of \$26.1 million for Q1 2019. Fuel factor revenues for Q1 2020 decreased due to a lower average fuel cost charge per kWh when compared to Q1 2019. The average Fuel Cost Charge rate billed to consumers for Q1 2020 was \$0.15 per kWh, compared to the average Fuel Cost Charge rate of \$0.18 per kWh for Q1 2019. CUC passes through all fuel costs to consumers on a two-month lag basis with no mark-up.

Renewables revenues for Q1 2020 totalled \$1.1 million, an increase of \$0.1 million when compared to renewables revenues of \$1.0 million for Q1 2019. The renewables revenues are a combination of charges from the Customer Owned Renewable Energy ("CORE") programme and BMR Energy which are passed-through to consumers on a two-month lag basis with no mark-up.

Operating Expenses

Operating expenses for Q1 2020 totalled \$41.3 million, a \$1.0 million decrease from \$42.3 million for Q1 2019. This decrease was due primarily to lower power generation and general and administrative costs. These items were partially offset higher depreciation and transmission and distribution costs in Q1 2020.

Power Generation

Power generation costs for Q1 2020 decreased \$2.1 million to \$26.1 million when compared to \$28.2 million for Q1 2019. This decrease is a result of lower fuel costs (net of deferred fuel costs) which was partially offset by lower fuel efficiency in Q1 2020.

The Company's average price per Imperial Gallon ("IG") of fuel for Q1 2020 was \$2.75 comparable to \$2.75 for Q1 2019. The March 2020 average price per IG declined 10% from the prior month.

The Company's average price per IG of lubricating oil for Q1 2020 decreased to \$9.67 when compared to \$9.69 for Q1 2019. The Company passes through all fuel costs to consumers on a two-month lag basis with no mark-up.

Net generation was 154.3 million kWh for Q1 2020, a 3.5% increase when compared to 149.1 million kWh for Q1 2019. Net generation is reported for CUC-owned generation only and does not include kWh generated from CORE or the BMR Energy solar farm. Net fuel efficiency for Q1 2020 of 18.87 kWh per IG which decreased when compared to net fuel efficiency for Q1 2019 of 18.89 kWh per IG. This decrease in net fuel efficiency is due to additional maintenance performed during the 2020 period.

The Fuel Tracker Account (see Note 6 of the condensed consolidated interim financial statements) is comprised of total diesel fuel, lubricating oil costs and renewables costs to be recovered from consumers.

In March 2011, the OfReg approved the Fuel Price Volatility Management Program. The objective of the programme is to reduce the impact of volatility in the Fuel Cost Charge paid by the Company's customers for the fuel that the Company must purchase in order to provide electric service. The

Company utilises call options and call spreads to promote transparency in pricing. The monthly hedging costs and returns are also included within the Fuel Tracker Account. During Q1 2020, there were no outstanding call options or call spreads.

Renewables costs for Q1 2020 totalled \$1.1 million, an increase of \$0.1 million when compared to renewables costs of \$1.0 million for Q1 2019. For Q1 2020 the renewables costs are a combination of charges from the CORE programme and the Entropy Solar Farm.

Other generation expenses for $Q1\ 2020$ totalled \$1.1 million, comparable to other generation expenses of \$1.1 million for $Q1\ 2019$.

General and Administration ("G&A")

G&A expenses for Q1 2020 totalled \$1.7 million, a decrease of \$0.4 million when compared to G&A expenses of \$2.1 million for Q1 2019. This decrease was mainly due to lower legal fees and performance share unit expenses, and higher capitalised labour costs. These items were partially offset by increases in short term incentive bonus payments, insurance premiums and audit costs.

Consumer Services ("CS")

CS expenses for Q1 2020 totalled \$0.7 million, comparable to \$0.7 million for Q1 2019.

Transmission and Distribution ("T&D")

T&D expenses for Q1 2020 totalled \$1.4 million, an increase of \$0.5 million compared to T&D expenses for Q1 2019 of \$0.9 million. T&D expenses for Q1 2020 were impacted by an increase in tree trimming maintenance, personnel costs and lower capitalised vehicle costs when compared to Q1 2019. These items were partially offset by lower training costs and higher capitalised labour costs.

Depreciation of Property, Plant and Equipment (PP&E)

Depreciation expenses for Q1 2020 totalled \$9.7 million, an increase of \$0.8 million from \$8.9 million for Q1 2019. The increase in depreciation expenses is due to capital projects completed in 2019.

Maintenance

Maintenance expenses for Q1 2020 totalled \$1.5 million, an increase of \$0.1 million when compared to \$1.4 million for Q1 2019. This increase is due to increases in personnel costs and higher generator maintenance costs. These items were partially offset by lower computer maintenance costs.

Amortisation

Amortisation of intangible assets for Q1 2020 totalled \$0.2 million comparable to \$0.2 million for Q1 2019.

Other Income and Expenses

Net Other Expenses for Q1 2020 totalled \$0.9 million, an increase of \$0.4 million when compared to \$0.5 million for Q1 2019.

Finance charges for Q1 2020 totalled \$2.1 million, a \$0.2 million increase from \$1.9 million for Q1 2019. This increase is a result of higher long-term debt partially offset by lower short-term debt and higher Allowance for Funds Used During Construction ("AFUDC").

Under the T&D Licence there is a provision for AFUDC that allows for capitalisation of financing costs as calculated by multiplying the Company's Cost of Capital rate by the average construction work in progress ("CWIP") for each month. The cost of capital rate for 2020 is 7.75% (2019: 8.5%) as agreed with the OfReg, in accordance with the T&D Licence, and is reviewed annually.

The AFUDC amount for Q1 2020 totalled \$1.6 million, an increase of \$0.1 million from \$1.5 million for Q1 2019. This increase was attributable to higher average CWIP in Q1 2020, driven primarily by the transmission and distributions projects that were started in 2019.

Foreign exchange gains and losses are the result of monetary assets and liabilities denominated in foreign currencies that are translated into United States dollars at the exchange rate prevailing on the Balance Sheet date. Revenue and expense items denominated in foreign currencies are translated into United States dollars at the exchange rate prevailing on the transaction date. Foreign exchange gains for Q1 2020 totalled \$0.4 million, a decrease of \$0.1 million when compared to Q1 2019 foreign exchange gains of \$0.5 million.

Other income totalled 0.8 million for Q1 2020, a 0.1 million decrease when compared to other income of 0.9 million for Q1 2019.

Other income is comprised of income from the third party customers of DataLink, income from pipeline operations, sale of meter sockets, sale of recyclable materials, performance rewards as part of the T&D Licence and other miscellaneous income. Performance standards as prescribed by the T&D Licence provide a balanced framework of potential penalties or rewards compared to historical performance in the areas of planning, reliability, operating and overall performance. Standards include "zones of acceptability" where no penalties or rewards would apply.

Revenues from DataLink for Q1 2020 are recorded in Other Income in the amount of \$0.3 million, comparable to revenues from DataLink of \$0.3 million for Q1 2019.

Liquidity

The following table outlines the summary of the Company's cash flows:

| Cash Flows | | | | |
|-----------------------------|--------------------------------------|--------------------------------------|---------|----------|
| (\$ thousands) | | | | |
| | Three Months Ended March 31, 2020 | Three Months Ended March 31, 2019 | Change | % Change |
| Beginning cash | 23,662 | 8,686 | 14,976 | 172% |
| Cash provided by/(used in): | | | | |
| Operating activities | 15,342 | 10,649 | 4,693 | 44% |
| Investing activities | (14,205) | (11,921) | (2,284) | 19% |
| Financing activities | (5,562) | (2,639) | (2,923) | 111% |
| Ending cash | 19,237 | 4,775 | 14,462 | 303% |

Operating Activities:

Cash flow provided by operations, after working capital adjustments, for Q1 2020, was \$15.3 million, a \$4.7 million increase when compared to \$10.6 million for Q1 2019. This increase was primarily due to changes in accounts payable and accrued expenses, inventories, and other assets which were partially offset by changes in accounts receivable and regulatory deferrals.

Investing Activities:

Cash used in investing activities for Q1 2020 totalled \$14.2 million, an increase of \$2.3 million from \$11.9 million for Q1 2019. This increase is due to higher capital expenditures partially offset by the insurance proceeds.

Financing Activities:

Cash used in financing activities for Q1 2020 totalled \$5.6 million, an increase of \$3.0 million compared to cash used in financing activities of \$2.6 million for Q1 2019. The increase in cash used in financing activities is attributable to the decrease in bank overdraft which was partially offset by higher proceeds from share issuance in Q1 2020.

Cash Flow Requirements:

The Company expects that operating expenses and interest costs will generally be paid from the Company's operating cash flows, with residual cash flows available for capital expenditures and dividend payments. Borrowings under credit facilities may be required from time to time to support seasonal working capital requirements. Cash flows required to complete planned capital expenditures are expected to be financed from a combination of proceeds from operating cash, debt and equity transactions. The Company expects to be able to source the cash required to fund its 2020 capital expenditure programme (see the "Forward Looking Statements" section of this MD&A for more details on this item).

Transactions with Related Parties

Related-party transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

The related-party transactions for 2020 and 2019 are summarized in the following table.

| Related Party Transactions | | |
|--|----------------|--------------------------|
| | As at | As at |
| (\$ thousands) | March 31, 2020 | December 31, 2019 |
| Receivables from Fortis TCI (a subsidiary of Fortis Inc.) | - | 5 |
| Total Related Party Receivables | | 5 |
| Payables to Fortis Inc. (the Company's majority shareholder) | 2 | - |
| Total Related Party Payables | 2 | - |

Related party receivables and payables include but are not limited to travel expenses, hurricane preparedness, membership fees and insurance premiums.

Contractual Obligations

The contractual obligations of the Company over the next five years and periods thereafter, as at March 31, 2020, are outlined in the following table:

| Contractual Obligations | | | | | |
|-------------------------|---------|----------|--------------|--------|---------|
| (\$ thousands) | | | | | |
| | Total | < 1 year | 1 to 3 years | 4 to 5 | > 5 |
| | | | | years | years |
| Total debt | 323,571 | 14,857 | 29,688 | 39,416 | 239,610 |
| Long-term debt interest | 156,015 | 14,078 | 25,267 | 21,641 | 95,029 |
| Total | 479,586 | 28,935 | 54,955 | 61,057 | 334,639 |

Financial Position

The following table is a summary of significant changes to the Company's balance sheet from December 31, 2019 to March 31, 2020:

| Significant changes in Balance She | et | |
|---------------------------------------|-------------------------------------|--|
| (from December 31, 2019 to March 31, | , 2020) | |
| Balance Sheet Account | Increase/ (Decrease) (\$ thousands) | Explanation |
| Cash and Cash Equivalents | (4,425) | Decrease due to cash used in investing activities of \$14.2 million and cash used in financing activities of \$5.6 million offset by cash provided by operating activities of \$15.4 million. |
| Regulatory Assets | 755 | Increase due to higher balances in the fuel tracker partially offset by a lower balance in the demand rate account. |
| Inventories | (871) | Decrease due to lower fuel inventory volumes partially offset by higher lube inventory. |
| Prepayments | (590) | Decrease due to amortization of insurance premium prepayments. |
| Property, Plant and Equipment | 1,793 | Net increase is comprised of (1) capital expenditures of \$11.8 million (2) depreciation expense of \$9.7 million (3) \$0.5 million in accrued capital expenditure and (4) \$0.8 million from proceeds on disposed assets. |
| Accounts Payable and Accrued Expenses | (1,654) | Decreases in fuel costs and fuel creditor payable partially offset by increases in accrued interest and trade accounts payable. |
| Share Premium | 926 | The Company issued 48,612 shares through its share purchase plans. |
| Retained Earnings | (2,145) | Decrease due to Class A dividends of \$5.9 million and Class B dividends of \$0.1 million which were partially offset by net earnings for the period of \$3.9 million. |

Capital Resources

The Company's principal activity of generation, transmission and distribution of electricity in Grand Cayman requires CUC to have ongoing access to capital to build and maintain the electrical system for the community it serves.

To ensure access to capital, the Company targets a long-term capital structure of approximately 45% equity, including preference shares, and 55% debt. The Company's objective is to maintain investment-grade credit ratings. The Company sets the amount of capital in proportion to risk. The debt to equity ratio is managed through various methods such as the Company's share purchase plans.

Certain of the Company's long-term debt obligations have covenants restricting the issuance of additional debt such that consolidated debt cannot exceed 60% of the Company's consolidated capital structure, as defined by short-term and long-term debt agreements. As at March 31, 2020, the Company was in compliance with all debt covenants.

The Company's capital structure is presented in the following table:

| Capital Structure | | | | |
|----------------------|----------------------------------|-----|-------------------------------------|-----|
| | March 31, 2020 (\$ thousands) | % | December 31, 2019 (\$ thousands) | % |
| Total debt | 322,063 | 58 | 322,050 | 58 |
| Shareholder's equity | 236,743 | 42 | 237,942 | 42 |
| Total | 558,806 | 100 | 559,992 | 100 |

For Q1 2020, shareholder's equity decreased by \$1.2 million to \$236.7 million when compared to \$237.9 million as at December 31, 2019. This decrease was primarily due to lower retained earnings, which was partially offset by an increase in equity resulting from the issuance of Class A Ordinary Shares through the Company's share purchase plans.

The Company's credit ratings under Standard & Poors ("S&P") and the Dominion Bond Rating System ("DBRS") are as follows:

S&P BBB+/ Negative

DBRS Moringstar A (low)

The S&P rating is in relation to long-term corporate credit and senior unsecured debt while the DBRS rating relates to senior unsecured debt.

In March 2020, S&P revised the Company's rating from "BBB+ with a stable outlook" to "BBB+" with a negative outlook. The rating was downgraded based on risks that the current Covid-19 pandemic could have a severe impact to the Cayman Island's tourism industry. This in turn could affect CUC's financial measures.

In February 2020, DBRS Morningstar affirmed the Company's "A" credit rating while maintaining the categorization of low with a Stable trend. Considerations for the rating were a supportive regulatory regime that allows the Company to earn good returns on its rate base and to generate predictable cash flow, limited competition, and no exposure to commodity price risk and only modest regulatory lag associated with the recovery of fuel, nonfuel costs and capital spending. The ratings also incorporate factors such as CUC's exposure to hurricane risks and the relatively small size of the Company's customer base.

Off-Balance Sheet Arrangements

The Company has no off-balance sheet arrangements such as transactions, agreements or contractual arrangements with unconsolidated entities, structured finance entities, special purpose entities or variable interest entities that are reasonably likely to materially affect liquidity of or the availability of, or requirements for, capital resources.

Defined Benefit Pension Plan

The Company maintains a defined benefit pension plan, which provides a specified monthly benefit on retirement irrespective of individual investment returns. The assumed long-term rate of return on pension plan assets for the purposes of estimating pension expense for 2020 is 5%. This compares to assumed long-term rates of return of 5% used during 2019. There is no assurance that the pension plan assets will be able to earn the assumed rate of returns. The loss on pension plan assets during Q1 2020 was 11% (2019: gain of 6%).

Market driven changes impacting the performance of the pension plan assets may result in material variations in actual return on pension plan assets from the assumed return on the assets, causing material changes in consolidated pension expense and funding requirements. Net pension expense is impacted by, among other things, the amortization of experience and actuarial gains or losses and expected return on plan assets. Market driven changes impacting other pension assumptions, including the assumed discount rate, may also result in future consolidated contributions to pension plans that differ significantly from current estimates as well as causing material changes in consolidated pension expense. The discount rate assumed for 2020 is 3.2% compared to the discount rate assumed during 2019 of 4.2%.

There is also measurement uncertainty associated with pension expense, future funding requirements, the accrued benefit asset, accrued benefit liability and benefit obligation due to measurement uncertainty inherent in the actuarial valuation process.

A discussion of the critical accounting estimates associated with pensions is provided in the "Critical Accounting Estimates" section of this MD&A.

Changes in Accounting Policies

The Consolidated Interim Financial Statements have been prepared following the same accounting policies and methods as those used to prepare the Company's 2019 annual audited consolidated financial statements, except as described in Note 3 of the Condensed Consolidated Interim Financial Statements.

Forward Looking Statements

COVID-19 Pandemic

The COVID-19 Pandemic has, and continues to, evolve rapidly. The Company continues to operate critical infrastructure and will monitor developments and take measures it believes are warranted to protect the health and safety of employees, customers and communities, including actions based on guidance from the Cayman Islands Government and the health authorities. As necessary, the Company will prioritize capital expenditures to mitigate supply chain risk and other potential impacts of the pandemic to ensure the delivery of safe, reliable service while supporting public health.

The uncertainty surrounding the evolution of the pandemic makes it difficult to predict the ultimate operational and financial impacts on CUC. Depending on the severity and length of the pandemic, such impacts could have material adverse effects and affect the Company's ability to execute business strategies and initiatives in the expected time frames. To date, the impacts on CUC have not been material.

The potential key impact areas could include revenue, capital expenditures, liquidity and regulatory matters. The Company's current assessment of these areas is summarized below.

Revenue

The recent outbreak of COVID-19 has resulted in the closure of businesses, schools, hotels, restaurants, the seaport (closed to cruise ships and private yachts) and the airport. As businesses have scaled back or closed and residential customers are spending more time at home, the COVID-19 Pandemic has impacted electricity demand. Commercial demand has decreased but is expected to be partially offset by increased residential demand as more people are expected to be working from home during the summer months. The estimated annual impact on EPS of a 1% change in demand in these segments is summarized below.

| Sensitivity Analysis | |
|----------------------------|---------------------|
| | 1% change in demand |
| Absolute annual EPS impact | \$0.02 |

Capital Expenditures

Currently, the Company does not expect any material change in the 2020 capital plan; however, the impact of the COVID-19 Pandemic on forecast capital expenditures will continue to be evaluated. Any change in the 2020 capital expenditures is expected to be shifted to subsequent years with no overall change to the five-year capital plan anticipated.

Liauidity

CUC is well positioned with strong liquidity due to additional credit facilities of approximately \$20 million which were renegotiated in January 2020 with Scotiabank & Trust (Cayman) Limited. The total credit facilities now available to the Company amounts to \$70.0 million with \$69.0 million unutilized, or \$88.2 million including current cash holdings.

In May and August 2019, the Company issued \$80.0 million of unsecured notes in tranches of 20-year \$20.0 million at 3.83%, 30-year \$40million at 4.14% and 30-year \$20million at 4.14%. The net proceeds from the issuances were used to finance capital expenditures and repay short-term borrowings.

The ongoing economic impact of the pandemic may affect customers' ability to pay their energy bills. CUC has instituted various customer relief initiatives, including the suspension of non-payment disconnects and late fees, and payment deferral programs to help ease the financial burden on customers. Given the uncertainty, it is too early to assess the full impact of potential credit losses associated with the pandemic. As at March 31, 2020, the Company's allowance for credit losses was not materially impacted. See Note 5 in the Condensed Consolidated Interim Financial Statements.

Regulatory Matters

Regulator and other stakeholder work schedule disruptions may cause delays or postponements for various regulatory proceedings.

Pension Valuations

Pension expense and funding of the Company's defined pension benefit plan is based on asset valuations as of December 31. Therefore, the impact on future pension expense and funding, as a result of any decline on pension asset values, is uncertain at this time.

Quarterly Results

The table "Quarterly Results" summarises unaudited quarterly information for each of the eight quarters ended June 30, 2018 through March 31, 2020. This information has been obtained from CUC's unaudited interim Financial Statements which, in the opinion of Management, have been prepared in accordance with US GAAP. These operating results are not necessarily indicative of results for any future period and should not be relied upon to predict future performance.

| | Operating Revenue | Net Earnings | Earnings on Class A Ordinary Shares | Earnings per Class A Ordinary Share | Diluted earnings per Class A Ordinary Share |
|--------------------|----------------------|--------------|--|--|---|
| March 31, 2020 | 46,088 | 3,826 | 3,713 | 0.11 | 0.11 |
| December 31, 2019 | 51,528 | 6,213 | 5,580 | 0.17 | 0.17 |
| September 30, 2019 | 56,337 | 10,404 | 10,291 | 0.31 | 0.31 |
| June 30, 2019 | 48,037 | 7,943 | 7,830 | 0.24 | 0.24 |
| March 31, 2019 | 47,345 | 4,542 | 4,429 | 0.13 | 0.13 |
| December 31, 2018 | 51,986 | 7,882 | 7,254 | 0.22 | 0.22 |
| September 30, 2018 | 53,355 | 9,181 | 9,068 | 0.27 | 0.27 |
| June 30, 2018 | 47,763 | 7,042 | 6,929 | 0.21 | 0.21 |

Disclosure Controls and Procedures ("DC&P")

The President and Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO"), together with Management, have established and maintained the Company's disclosure controls and procedures, to provide reasonable assurance that material information relating to the Company is made known to them by others, particularly during the year ending December 31, 2019; and information required to be disclosed by the issuer in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation. Based on the evaluation performed over disclosure controls and procedures, it was concluded that the DC&P of CUC are adequately designed and operating effectively as of March 31, 2020.

Internal Controls over Financial Reporting ("ICFR")

The CEO and CFO of the Company, together with Management, have established and maintained the Company's internal control over financial reporting, as defined in National Instrument 52-109 Certification of Disclosure in Issuers' Annual and Interim Filings, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with US GAAP.

The design of CUC's ICFR has been established and evaluated using the criteria set forth in the 2013 Internal Control-Integrated Framework by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based on the assessment, it was concluded that CUC's ICFR are adequately designed and operating effectively as of March 31, 2020.

Outlook

During the fourth quarter of 2019, the Company submitted its 2020-2024 CIP in the amount of \$263 million to the OfReg for approval. The Company also submitted an additional \$88 million in proposed efficiency and grid enhancement projects for review by the OfReg. These additional projects are expected to be financed by direct recovery mechanism outside of the Company's rate cap and adjustment mechanism and have the potential to provide significant financial or service benefits to consumers. The proposed 2020-2024 Capital Investment Plan is expected to be finalized during the first six months of 2020.

In January 2019, the OfReg confirmed its acceptance of the Integrated Resource Plan ("IRP") as an energy roadmap to inform future utility developments. The IRP calls for new technologies to be introduced including significant amounts of solar and wind power, procurement of natural gas and conversion of existing generating units to operate as dual fuel engines, deployment of appropriate amounts of energy storage and integration of municipal solid waste to energy plant. The IRP analyzed various resource portfolios against cost, price stability, reliability, and environmental performance, among other goals. The Company's goal in undertaking the IRP was to ensure that all energy options were explored, taking into account their safety, reliability and efficiency, before recommendations were proposed with respect to additions to the energy grid.

The IRP dovetails with the National Energy Policy ("NEP") and will give shape to the energy generation plans for Grand Cayman over the next 30 years. Both the IRP and NEP call for a significant increase in renewable energy projects over the next 10 years.

The Company is currently assessing the impact of COVID-19 on its operational and financial performance.

Outstanding Share Data

At May 6, 2020 the Company had issued and outstanding 33,524,891 Ordinary Shares and 250,000 9% cumulative Participating Class B Preference Shares.

The number of common shares of the Company that would be issued if all outstanding stock options were converted as at May 6, 2020 is as follows.

| Conversion of Securities into Common Shares | Number of Common Shares |
|---|-------------------------|
| As at May 6, 2020 (Unaudited) | |
| Stock Options | 1,000 |

Additional information, including CUC's Annual Information Form, is available on SEDAR at www.sedar.com and on the Company's website at www.cuc-cayman.com.

Condensed Consolidated Interim Balance Sheets

(expressed in thousands of United States Dollars)

| Unaudited | Note | As at March 31, 2020 | As at December 31, 2019 |
|---|-------|----------------------|-------------------------|
| Assets | | Mai Cii 31, 2020 | December 31, 2019 |
| Current Assets | | | |
| Cash | | 19,237 | 23.662 |
| Accounts Receivable (Net of Allowance for Credit | | 17,207 | 20,002 |
| Losses of \$1,306 and \$1,335) | 5 | 9,550 | 9,121 |
| Related Party Receivables | 11 | - | 5 |
| Regulatory Assets | 6 | 18,899 | 18,144 |
| Inventories | | 3,659 | 4,530 |
| Prepayments | | 2,390 | 2,980 |
| Total Current Assets | | 53,735 | 58,442 |
| Property, Plant and Equipment, net | | 539,779 | 537,986 |
| Intangible Assets, net | | 3,609 | 3,598 |
| Other Assets | | 372 | 391 |
| Total Assets | | 597,495 | 600,417 |
| Liabilities and Shareholders' Equity | | | |
| Current Liabilities | | | |
| Accounts Payable and Accrued Expenses | | 23,723 | 25,377 |
| Related Party Payables | 11 | 2 | - |
| Regulatory Liabilities | 6 | 1,540 | 1,298 |
| Current Portion of Long-Term Debt | 8 | 14,857 | 14,857 |
| Current Portion of Lease Liability | | 77 | 76 |
| Consumers' Deposits and Advances for Construction | | 10,720 | 10,520 |
| Total Current Liabilities | | 50,919 | 52,128 |
| Defined Benefit Pension Liability | | 1,812 | 1,827 |
| Long-Term Debt | 8 | 307,206 | 307,193 |
| Other Long-Term Liabilities | | 815 | 1,327 |
| Total Liabilities | | 360,752 | 362,475 |
| Commitments and Contingency | 12,13 | | |
| Shareholders' Equity | | | |
| Share Capital ¹ | | 2,246 | 2,243 |
| Share Premium | | 131,209 | 130,283 |
| Retained Earnings | | 105,136 | 107,281 |
| Accumulated Other Comprehensive Loss | | (1,848) | (1,865) |
| Total Shareholders' Equity | | 236,743 | 237,942 |
| Total Liabilities and Shareholders' Equity | | 597,495 | 600,417 |

See accompanying Notes to Condensed Consolidated Interim Financial Statements

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 $^{^1}$ Consists of Class A Ordinary Shares of 33,524,891 and 33,476,279 issued and outstanding as at March 31, 2020 and December 31, 2019 and Class B Preference Shares of 250,000 and 250,000 issued and outstanding as at March 31, 2020 and December 31, 2019, respectively.

Condensed Consolidated Interim Statements of Earnings (expressed in thousands of United States Dollars, except basic and diluted earnings per ordinary share)

| Unaudited | Note | Three Months Ended | Three Months Ended |
|--|------|-----------------------|-----------------------|
| Operating Revenues | | March 31, 2020 | March 31, 2019 |
| Electricity Sales | 4 | 21,187 | 20,279 |
| - | = | | • |
| Fuel Factor | 4 | 23,814 | 26,098 |
| Renewables | 4 | 1,087 | 968 |
| Total Operating Revenues | | 46,088 | 47,345 |
| Operating Expenses | | 26.406 | 20.202 |
| Power Generation | | 26,106 | 28,203 |
| General and Administration | | 1,702 | 2,055 |
| Consumer Services | | 731 | 742 |
| Transmission and Distribution | | 1,370 | 900 |
| Depreciation | | 9,713 | 8,888 |
| Maintenance | | 1,523 | 1,366 |
| Amortisation of Intangible Assets | | 204 | 182 |
| Total Operating Expenses | | 41,349 | 42,336 |
| Operating Income | | 4,739 | 5,009 |
| Other (Expenses)/Income | | | |
| Finance Charges | 9 | (2,099) | (1,878) |
| Foreign Exchange Gain | 10 | 361 | 471 |
| Other Income | | 825 | 940 |
| Total Net Other (Expenses)/Income | | (913) | (467) |
| Net Earnings for the Period | • | 3,826 | 4,542 |
| Preference Dividends Paid- Class B | | (113) | (113) |
| Earnings on Class A Ordinary Shares | | 3,713 | 4,429 |
| | | | |
| Weighted-Average Number of Class A Ordinary Shares Issue and Fully Paid (in thousands) | d | 33,476 | 33,115 |
| Earnings per Class A Ordinary Share | | 0.11 | 0.13 |
| Diluted Earnings per Class A Ordinary Share | | 0.11 | 0.13 |
| Dividends Declared per Class A Ordinary Share | | 0.175 | 0.175 |

${\bf Condensed\ Consolidated\ Interim\ Statements\ of\ Comprehensive\ Income\ (expressed\ in\ thousands\ of\ United\ States\ Dollars)}$

| Unaudited | Three Months Ended March 31, 2020 | Three months Ended March 31, 2019 |
|------------------------------------|---|---|
| Net Earnings for the Period | 3,826 | 4,542 |
| Other Comprehensive Income: | | |
| Amortisation of Net Actuarial Loss | 17 | 7 |
| Total Other Comprehensive Income | 17 | 7 |
| Comprehensive Income | 3,843 | 4,549 |

$\begin{tabular}{ll} \textbf{Condensed Consolidated Interim Statements of Shareholders' Equity} \\ \textit{(expressed in thousands of United States Dollars except Common Shares)} \end{tabular}$

| Unaudited | Class A Ordinary Shares (in thousands) | Class A Ordinary Shares Value (\$) | Preference Shares (\$) | Share Premium (\$) | Accumulated Other Comprehensive Loss (\$) | Retained Earnings (\$) | Total Equity (\$) |
|--|---|---|---------------------------|--------------------------|---|------------------------------|----------------------|
| As at December 31, 2019 | 33,476 | 1,993 | 250 | 130,283 | (1,865) | 107,281 | 237,942 |
| Net earnings | - | - | - | - | - | 3,826 | 3,826 |
| Common share issuance and stock options plans | 49 | 3 | - | 926 | - | - | 929 |
| Defined benefit plans | - | - | - | - | 17 | - | 17 |
| Dividends on common shares | - | - | - | - | - | (5,858) | (5,858) |
| Dividends on preference shares | - | - | - | - | - | (113) | (113) |
| As at March 31, 2020 | 33,525 | 1,996 | 250 | 131,209 | (1,848) | 105,136 | 236,743 |
| As at December 31, 2018 | 33,232 | 1,978 | 250 | 126,837 | (1,167) | 102,484 | 230,382 |
| Net earnings | - | - | - | - | - | 4,542 | 4,542 |
| Common share issuance and stock options plans | 50 | 3 | - | 806 | - | - | 809 |
| Defined benefit plans | - | - | - | - | 7 | - | 7 |
| Dividends on common shares | - | - | - | - | - | (5,816) | (5,816) |
| Dividends on preference shares | - | - | - | - | - | (113) | (113) |
| As at March 31, 2019 | 33,282 | 1,981 | 250 | 127,643 | (1,160) | 101,097 | 229,811 |

Condensed Consolidated Interim Statements of Cash Flows

(expressed in thousands of United States Dollars)

| Unaudited | Three Months Ended March 31, 2020 | Three Months Ended March 31, 2019 |
|---|---|---|
| Operating Activities | | |
| Net Earnings for the period | 3,826 | 4,542 |
| Items not affecting cash: | | |
| Depreciation | 9,713 | 8,888 |
| Amortisation of Intangible Assets | 204 | 182 |
| Amortisation of Deferred Financing Costs | 34 | 30 |
| | 13,777 | 13,642 |
| Net Changes in Working Capital Balances Related to Operations | 2,078 | (5,040) |
| Net Change in Regulatory Deferrals | (513) | 2,047 |
| Cash flow related to operating activities | 15,342 | 10,649 |
| Investing Activities | | |
| Purchase of Property, Plant and Equipment | (14,818) | (11,803) |
| Proceeds from Sale of Property, Plant and Equipment | - | - |
| Costs related to Intangible Assets | (214) | (118) |
| Proceeds on disposed assets | 827 | - |
| Cash flow related to investing activities | (14,205) | (11,921) |
| Financing Activities | | |
| Increase in Bank Overdraft | - | 2,995 |
| Dividends Paid | (6,491) | (6,443) |
| Net Proceeds from Share Issues | 929 | 809 |
| Cash flow related to financing activities | (5,562) | (2,639) |
| (Decrease) in net cash | (4,425) | (3,911) |
| Cash - Beginning of the period | 23,662 | 8,686 |
| Cash - End of the period | 19,237 | 4,775 |
| Sacri Sinc of the period | 17,207 | 1,773 |
| Supplemental disclosure of cash flow information: | | |
| Interest paid during the period | 819 | 344 |

Unaudited - March 31, 2020 (expressed in thousands of United States dollars unless otherwise stated)

1. <u>Nature of Operations and Condensed Consolidated Interim Financial Statement Presentation</u>

These condensed consolidated interim financial statements include the regulated operations of Caribbean Utilities Company, Ltd. ("CUC" or the "Company") and the accounts of its wholly-owned subsidiary company, DataLink, Ltd. ("DataLink"), and reflect the decisions of the Cayman Islands Utility Regulation and Competition Office ("OfReg"). These decisions affect the timing of the recognition of certain transactions resulting in the recognition of regulatory assets and liabilities, which the Company considers it is probable to recover or settle subsequently through the rate-setting process.

The principal activity of the Company is to generate and distribute electricity in its licence area of Grand Cayman, Cayman Islands, pursuant to a 20-year exclusive Transmission & Distribution ("T&D") Licence and a 25 year non–exclusive Generation Licence (collectively the "Licences") with the Cayman Islands Government (the "Government"), which expire in April 2028 and November 2039 respectively.

The Company is regulated by OfReg, which has the overall responsibility of regulating the electricity, information and communications technology, and the petroleum industries in the Cayman Islands in accordance with the Utility Regulation and Competition Office Law (2016).

CUC's wholly-owned subsidiary, DataLink was granted a licence in 2012 from the ICTA (now regulated by OfReg) permitting DataLink to provide fibre optic infrastructure and other information and communication technology ("ICT") services to the ICT industry. DataLink is subject to regulation by OfReg in accordance with the terms and conditions of its Licence which currently extends to March 27, 2027.

All intercompany balances and transactions have been eliminated on consolidation.

Rate Regulated Operations

CUC's base rates are designed to recover all non-fuel and non-regulatory costs and include per kilowatt-hour ("kWh") electricity charges and fixed facilities charges. Fuel cost charges, renewables costs and regulatory fees are billed as separate line items. Base rates are subject to an annual review and adjustment each June through the Rate Cap and Adjustment Mechanism ("RCAM"). Effective June 1, 2019, following review and approval by the OfReg, the Company increased its base rates by 0.9%. This increase was a result of the 2018 Return on Rate Base ("RORB") and the increase in the applicable United States ("US") and Cayman Islands consumer price indices, adjusted to exclude food and fuel, for calendar year 2018. The change in the base rates as a percentage of the US and Cayman Islands consumer price indices was 80% based on the range of the RORB values. The required rate adjustment of 0.9% can be calculated by applying 80% to the total price level index (60% of the Cayman Islands CPI and 40% of the US CPI) of 1.12%. All fuel, lubricating oil and renewable costs are passed through to customers without mark-up as a per kWh charge.

For regulatory purposes, fixed assets comprise of the completed Property, Plant and Equipment ("PP&E") and intangible assets acquired or constructed by the Company as reported in the Company's condensed consolidated interim financial statements. The original book value of these fixed assets includes Allowance for Funds Used During Construction ("AFUDC") and an allowance for General Expenses Capitalised ("GEC"). GEC is calculated as a percentage of up to 10% of Non-Fuel Operating Expenses, varying annually depending on the level of capital activity.

Seasonality

Interim results will fluctuate due to the seasonal nature of electricity consumption. In Grand Cayman, demand is highest in the summer months due to air-conditioning load. Consequently, interim results are not necessarily indicative of annual results.

Taxation

Under current laws of the Cayman Islands, there are no income, estate, corporate, capital gains or other taxes payable by the Company.

The Company is levied custom duties of \$0.30 per Imperial Gallon ("IG") of diesel fuel it imports. In addition, the Company pays customs duties of 15% on all other imports.

2. Summary of Significant Accounting Policies

These Condensed Consolidated Interim Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP") for interim financial information. Accordingly, they do not include all information and notes required by US GAAP for annual financial statements and should be read in conjunction with the Consolidated Financial Statements and Notes for the year ended December 31, 2019.

The preparation of financial statements in conformity with US GAAP requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

3. Changes in Accounting Policies

Measurement of Credit Losses on Financial Instruments

Effective January 1, 2020, the Company adopted Accounting Standards Update ("ASU") No. 2016-13, *Measurement of Credit Losses on Financial Instruments*, which requires the use of reasonable and supportable forecasts in the estimate of credit losses and the recognition of expected losses upon initial recognition of a financial instrument, in addition to using past events and current conditions. The new guidance also requires quantitative and qualitative disclosures regarding the activity in the allowance for credit losses for financial assets within the scope of the guidance.

The Company records an allowance for credit losses to reduce accounts receivable for amounts estimated to be uncollectible. The allowance is estimated based on historical collection patterns, sales, and current and forecasted economic and other conditions. Accounts receivable are written off in the period in which they are deemed uncollectible.

Future Accounting Policies

Changes to the Disclosure Requirements for Defined Benefit Plans

ASU No. 2018-14, Changes to the Disclosure Requirements for Defined Benefit Plans, issued in August 2018, is effective for the Company January 1, 2021 and is to be applied on a retrospective basis for all periods presented. Principally, it modifies the disclosure requirements for employers with defined pension or other post-retirement plans and clarifies disclosure requirements. In addition, the amendments remove (a) the amounts in accumulated other comprehensive income expected to be recognized as components of net period benefit costs over the next fiscal period, (b) the amount and timing of plan assets expected to be returned to the employer, and (c) the effects of a one-percentage-point change on the assumed health care costs and the change in rates on service cost, interest cost and the benefit obligation for post-retirement health care benefits. CUC does not expect the adoption of this ASU to have a material impact on the related disclosure.

4. **Operating Revenues**

| Operating Revenues | | |
|-----------------------------------|----------------|----------------|
| | Three Months | Three Months |
| | Ended | Ended |
| (\$ thousands) | March 31, 2020 | March 31, 2019 |
| Electricity Sales Revenues | | |
| Residential | 10,544 | 9,594 |
| General Commercial | 5,161 | 5,137 |
| Large Commercial | 5,261 | 5,327 |
| Other (street lighting etc.) | 221 | 221 |
| | 21,187 | 20,279 |
| Fuel Factor | 23,814 | 26,098 |
| Renewables | 1,087 | 968 |
| Total Operating Revenues | 46,088 | 47,345 |

Electricity Sales revenue

The Company generates, transmits and distributes electricity to residential and commercial customers and for street lighting service. Electricity is metered upon delivery to customers and recognized as revenue using approved rates when consumed. Meters are read on the last day of each month, and bills are subsequently issued to customers based on these readings. As a result, the revenue accruals for each period is based on actual bills-rendered during the period.

Fuel Factor

Fuel Factor revenues consist of charges from diesel fuel and lubricating oil costs, which are passed through to consumers on a two-month lag basis with no mark-up.

Renewables

Renewables revenues are a combination of charges from the Customer Owned Renewable Energy ("CORE") programme and BMR Energy Limited ("BMR Energy"), which are passed through to consumers on a two-month lag basis with no mark-up.

5. Accounts Receivable, net

| Accounts Receivable | | | | |
|---------------------------------|----------------|--------------------------|--|--|
| | As at | As at | | |
| (\$ thousands) | March 31, 2020 | December 31, 2019 | | |
| Billings to consumers | 10,679 | 10,241 | | |
| Other receivables | 177 | 215 | | |
| Allowance for doubtful accounts | (1,306) | (1,335) | | |
| Total Accounts Receivable, net | 9,550 | 9,121 | | |

Other receivables

Other receivables relate to amounts due outside of the normal course of operations.

Allowance for Credit Losses

Accounts receivable are recorded net of an allowance for credit losses. The change in the allowance for credit losses balance from December 31, 2019 follows.

| Allowance for Credit Losses | |
|-----------------------------|--------------------|
| | Three months ended |
| _(\$ thousands) | March 31, 2020 |
| Beginning of period | \$ (1,335) |
| Credit loss reduction | 22 |
| Write-offs | 12 |
| Recoveries | (5) |
| End of period | \$ 1,306 |

6. Regulatory Assets and Liabilities

| Regulatory Assets and L | iabilities | | |
|--------------------------------|---------------------------------|----------------------|-------------------------|
| (\$ thousands) | | | |
| Asset/Liability | Description | As at March 31, 2020 | As at December 31, 2019 |
| Regulatory Assets | Fuel Tracker Account | 18,321 | 17,497 |
| Regulatory Assets | Miscellaneous Regulatory Assets | 158 | 164 |
| Regulatory Assets | Demand Rate Recoveries | 420 | 483 |
| Total Regulatory Assets | | 18,899 | 18,144 |
| | | | |
| | Government & Regulatory Tracker | | |
| Regulatory Liabilities | Account | (1,540) | (1,298) |
| Total Regulatory Liabilities | s | (1,540) | (1,298) |

7. Share Based Compensation Plans

Share Options:

The shareholders of the Company approved an Executive Stock Option Plan ("ESOP') on October 24, 1991, under which certain employees and officers may be granted options to purchase Class A Ordinary Shares of the Company.

The exercise price per share in respect of options is equal to the fair market value of the Class A Ordinary Shares on the date of grant. Each option is for a term not exceeding ten years, and will become exercisable on a cumulative basis at the end of each year following the date of grant. The maximum number of Class A Ordinary Shares under option shall be fixed and approved by the shareholders of the Company from time to time and is currently set at 1,220,100. Options are forfeited if they are not exercised prior to their respective expiry date or upon termination of employment prior to the completion of the vesting period.

| Share Options | | | | |
|-----------------------------|-----------------|------------------|--------------|-----------------|
| | Three Months | Three Months | | |
| | Ended March 31, | Ended March 31, | | |
| | 2020 | 2020 | | |
| | | | Weighted | |
| | | *** * * * * | Average | |
| | N 1 C | Weighted | Remaining | Aggregate |
| | Number of | Average Exercise | Contractual | Intrinsic Value |
| | Options | Price Per Share | Term (years) | (\$ thousands) |
| Outstanding at Beginning of | | | | |
| Period | 1,000 | 9.66 | 2.22 | - |
| Granted | - | - | - | - |
| Exercised | - | - | - | - |
| Forfeited/Cancelled | - | - | - | - |
| Expired | - | _ | _ | _ |
| Outstanding, End of Period | 1,000 | 9.66 | 1.97 | |
| Vested, End of the Period | 1,000 | 9.66 | 1.97 | - |

Under the fair value method, the compensation expense was \$nil for the three month period ended March 31, 2020 (March 31, 2019: \$nil).

Performance Share Unit ("PSU") Plan:

In September 2013, the Board of Directors approved a PSU plan under which officers and certain employees of the Company would receive PSUs. Each PSU represents a unit with an underlying value which is based on the value of one common share relative to the S&P/TSX Utilities Index.

PSU's outstanding as at March 31, 2020 relate to grants in 2018 in the amount of 27,649, 2019 in the amount of 37,032 and 2020 in the amount of 27,555. The vesting period of the grant is three years, at which time a cash payment may be made to plan participants after evaluation by the Board of Directors of the achievement of certain payment criteria.

PSU Compensation expense was (\$0.02) million for the three month period ended March 30, 2020 (March 30, 2019: \$0.3 million), resulting in a corresponding increase to Other Long-Term Liabilities.

8. Fair Value Measurement

Fair value is the price at which a market participant could sell an asset or transfer a liability to an unrelated party. A fair value measurement is required to reflect the assumptions that market participants would use in pricing an asset or liability based on the best available information. These assumptions include the risks inherent in a particular valuation technique, such as a pricing model, and the risks inherent in the inputs to the model. A fair value hierarchy exists that prioritizes the inputs used to measure fair value.

The Company is required to determine the fair value of all derivative instruments in accordance with the following three levels of the fair value hierarchy:

- Level 1: Fair value determined using unadjusted quoted prices in active markets.
- Level 2: Fair value determined using pricing inputs that are observable.
- Level 3: Fair value determined using unobservable inputs only when relevant observable inputs are not available.

The fair values of the Company's financial instruments, including derivatives, reflect a point-in-time estimate based on current and relevant market information about the instruments as at the balance sheet dates. The estimates cannot be determined with precision as they involve uncertainties and matters of judgment and, therefore, may not be relevant in predicting the Company's future earnings or cash flows.

There have been no changes in the methodologies used at March 31, 2020. The estimated fair values of the Company's financial instruments, including derivative financial instruments, are as follows:

| Financial Instruments | | | | | |
|---------------------------|----------------|------------|-----------------------|------------|--|
| | As at March 3 | 1, 2020 | As at December | 31, 2019 | |
| (\$ thousands) | Carrying Value | Fair Value | Carrying Value | Fair Value | |
| Long-Term Debt, including | | | | | |
| Current Portion | 322,063 | 365,670 | 322,050 | 323,034 | |

The Company's long-term debt and fuel derivative contracts, based on the three levels that distinguish the level of pricing observability utilized in measuring fair value, have been classified as Level 2. There were no transfers between levels for the period ended March 31, 2020.

9. Finance Charges

The composition of finance charges were as follows:

| Finance Charges | | |
|---------------------------------|---|---|
| (\$ thousands) | Three Months Ended March 31, 2020 | Three Months Ended March 31, 2019 |
| Interest costs - long-term debt | 3,614 | 3,010 |
| Other interest costs | 56 | 374 |
| AFUDC | (1,571) | (1,506) |
| Finance Charges | 2.099 | 1.878 |

10. Foreign Exchange

The closing rate of exchange on March 31, 2020 as reported by the Bank of Canada for the conversion of U.S. dollars into Canadian dollars was Cdn \$1.4187 per US\$1.00 (December 2019: Cdn\$1.2988). The official exchange rate for the conversion of Cayman Islands dollars into U.S. dollars as determined by the Cayman Islands Monetary Authority is fixed at CI\$1.00 per US\$1.20. Thus, the rate of exchange as of March 31, 2020 for conversion of Cayman Islands dollars into Canadian dollars was Cdn \$1.7024 per CI\$1.00 (December 31, 2019: Cdn \$1.5586).

11. Transactions with Related Parties

Related party transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

The related-party transactions for 2020 and 2019 are summarized in the following table.

| Related Party Transactions | | |
|--|----------------|-------------------|
| | As at | As at |
| (\$ thousands) | March 31, 2020 | December 31, 2019 |
| Receivables from Fortis TCI (a subsidiary of Fortis Inc.) | | 5 |
| Total Related Party Receivables | - | 5 |
| Payables to Fortis Inc. (the Company's majority shareholder) | 2 | - |
| Total Related Party Payables | 2 | - |

Receivables and payables include but are not limited to travel expenses, hurricane preparedness, membership fees and insurance premiums.

12. Commitments

As at March 31, 2020, the Company's consolidated commitments in each of the next five years and for periods thereafter are as follows:

| Commitments | | | | | |
|---------------------|-------|------|-------|-------|--------|
| | | | 2021- | 2023- | 2025 |
| (\$ thousands) | Total | 2020 | 2022 | 2024 | Onward |
| Letter of Guarantee | 500 | 500 | - | - | - |
| Lease Liability | 432 | 94 | 191 | 147 | - |
| Commitments | 932 | 594 | 191 | 147 | - |

13. Contingency

On July 11, 2017 the OfReg issued ICT 2017-1 Determination Pole Attachment Reservation Fees. The OfReg's decision was that DataLink's charge of reservation fees in the manner provided for in the current contracts was, in its view, contrary to the Information and Communication Technology Authority Law (2011 Revision).

As a result of a legal review and assessment of the Directives contained in ICT 2017 - 1, DataLink sought a stay of the decision and permission to apply for Judicial Review from the Cayman Islands Grand Court. Both the stay and permission to apply for Judicial Review were granted on August 11, 2017. A Grand Court hearing was held over five days beginning on June 4, 2018. On July 24, 2019, a final judgement was delivered stating that the decision of the regulator issued in ICT 1-2017 was ultra vires. In the Third Quarter of 2019, DataLink reversed a liability in the amount of \$1.1 million.

In December 2019, OfReg issued a new Consultation (ICT 2019 – 2) on the subject of Reservation Fees, including the draft determination from the ICT 2017 - 1, to interested parties and ICT licencees. DataLink submitted a response to the Consultation papers on February 28, 2020.

Shareholder Information

Shareholder Plans

CUC offers its Shareholders a Dividend Reinvestment Plan. Please contact one of CUC's Registrar and Transfer Agents or write to CUC's Assistant to the Company Secretary if you would like to receive information about the plan or obtain an enrolment form.

CUC also has a Customer Share Purchase Plan for customers resident in Grand Cayman. Please contact our Customer Service Department at (345) 949-5200 if you are interested in receiving details.

Our Registrar and Transfer Agents are as follows:

AST Trust Company (Canada)

P.O. Box 4229
Station A
Toronto, ON
M5W 0G1
North America toll free – 1-800-387-0825
Direct – 416-682-3860
Fax – 1-888-249-6189

E-mail: inquiries@astfinancial.com

Caribbean Utilities Company, Ltd.

Company Secretary P.O. Box 38 Grand Cayman KY1-1101 CAYMAN ISLANDS Tel: (345) 949-5200 Fax: (345) 949-4621

E-mail: <u>investor@cuc.ky</u>

Website: www.cuc-cayman.com

If you require further information or have any questions regarding CUC's Class A Ordinary Shares (listed in U.S. funds on the Toronto Stock Exchange), please contact:

Caribbean Utilities Company, Ltd.

Assistant to the Company Secretary P.O. Box 38 Grand Cayman KY1-1101 CAYMAN ISLANDS Tel: (345) 949-5200

Fax: (345) 949-4621 E-mail: <u>investor@cuc.ky</u>

Website: www.cuc-cayman.com